

# Is the Cloud Right for You? The Definitive 7 Questions

**Data Centre and Application Migrations mostly involve the Cloud these days, but are you ready? Is the Cloud right for you? Is the time right for you?**

**If you answer yes to more than 1 of these 7 questions, the Cloud might be a good move but it's not a miracle cure.\***

## **1. Are Data Centre Costs Blowing Out? Y/N**

If you maintain your own data centre, you know the costs are hefty - servers, power, cooling, software updates, maintenance, physical security and more. Moving your data centre to the Cloud or a co-location facility can trim your capex, running and maintenance costs, simplify future expansion plans and free up your IT team to focus on business innovation and growth.

## **2. Are More Personnel Working From Home? Y/N**

If you hurried to move your people to home offices during the first COVID-19 wave as many did, you may have since found holes in your systems. Or, you may want all of your people to work remotely, now that living with the virus is the new norm. Advanced Cloud technologies can help you maximise collaboration, productivity and business efficiency without sacrificing security.

## **3. Is Infrastructure Holding Back Growth? Y/N**

If you're like some sectors, COVID-19 has opened up new ways to work, operate and serve customers. Your customers, suppliers and partners have changed, too. To leverage the changes, to scale up or down on demand, to support your business growth, and to ensure your systems are available when needed, the Cloud can offer unequalled elasticity, uptime and economy.

\* We don't sell Cloud services or think that the Cloud is for everyone. If you're not sure about migrating to the Cloud, let's talk.

## **4. Are You About To Merge or Acquire? Y/N**

If so, a massive IT undertaking lies ahead, which could create a more complex, costly, unwieldy IT environment. Cloud technologies can give you more migration options, make integration faster, reduce time, cost and complexity, boost scalability and keep the business running during the transition.

## **5. Are Your Legacy Systems Causing Pain? Y/N**

If you're relying on old hardware and applications, likely you know the pain of high operating costs, low performance and reliability, poor software compatibility, failing to get spare parts and more. Migrating from legacy systems to an up-to-date Cloud environment can eliminate these pains and provide some pleasure, too, like a simplified, cost-effective environment.

## **6. Is It Hard To Keep Specialised Personnel? Y/N**

If you host your own data centre, you know how costly it is to find and keep engineers with advanced skills across multiple practice areas. Moving to the Cloud can let you focus these rare resources on improving business operations, service or competitiveness.

## **7. Can You Assure Security and Compliance? Y/N**

If you're required to assure protection from identity theft, data breaches and denial of service attacks, ISO27001 compliance is crucial. If you collect electronic payments, PCI-DSS compliance is, too. Meeting both is costly and cumbersome if your infrastructure is on-premise. Migrating to the Cloud can cut your compliance costs and streamline the process, too.

**LET'S TALK**

